



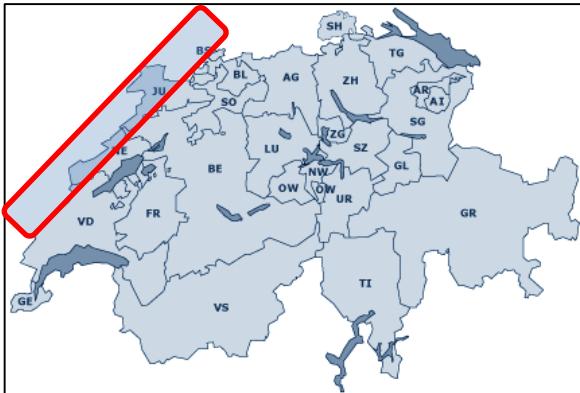
Innovative carpooling promotion

The "Arc jurassien" case

ECOMM 2016 - Athens



A territory : the « arc jurassien »



4 Swiss cantons

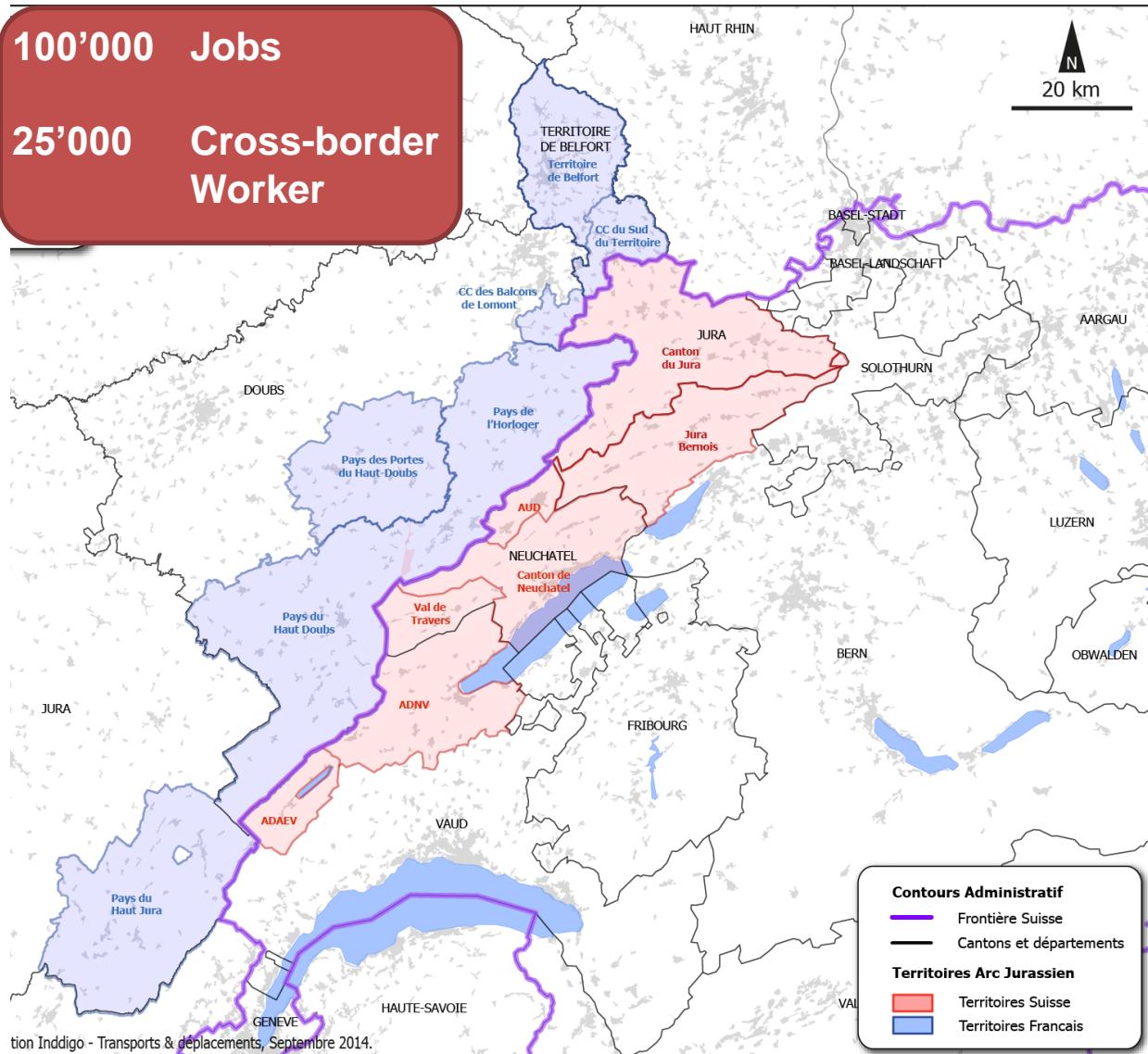
Vaud
Neuchâtel
Jura
Berne

3 French departments

Jura
Doubs
Territoire de Belfort

100'000 Jobs

25'000 Cross-border Worker



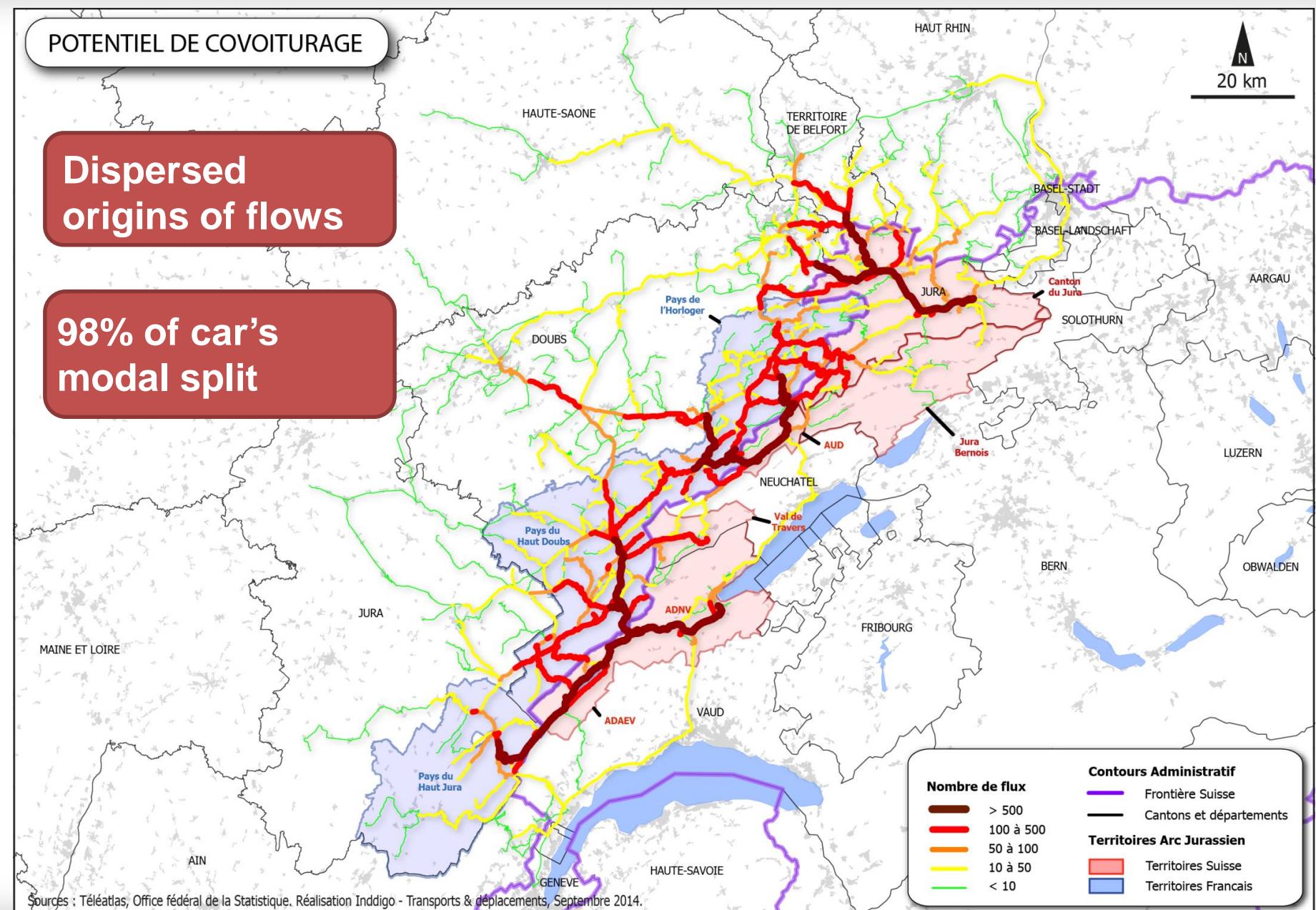


An accessibility problem

POTENTIEL DE COVOITURAGE

Dispersed
origins of flows

98% of car's
modal split



17 partners for a common project



Switzerland

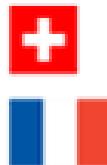


France





Interreg
France - Suisse



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

The project is receiving financial support under the European Territorial Cooperation Programme INTERREG France-Switzerland

Phase 1 2011 – 2013

Phase 2 2014 – 2015

Phase 3 2016 - 2018



Results



Carpooling modal share increased from 12% to **25%*** !

*Within the 93 participating companies totaling to 25,000 employees.



Carpooling modal share from 12% to **25%** !



=

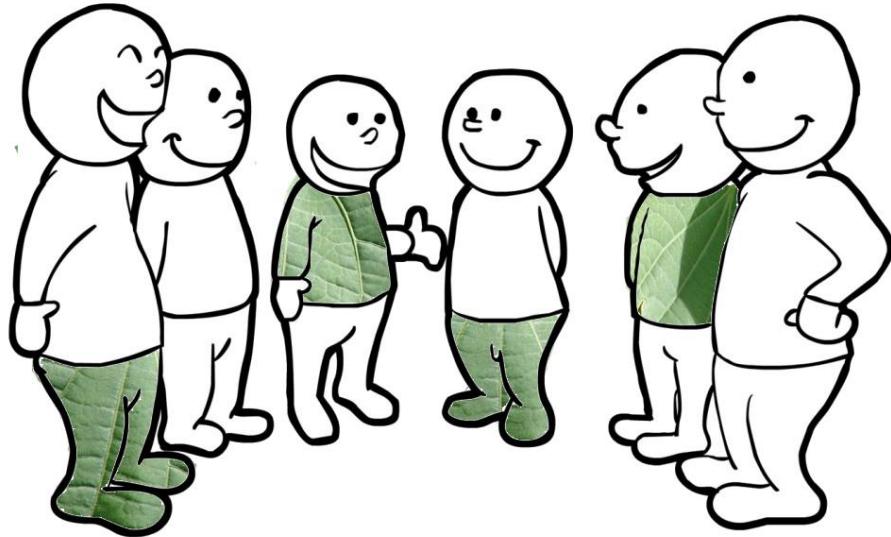
- » + 3'000 carpoolers, ie 6'000 in total !
- » Annual saved Km : 17'000'000
- » Preserved purchasing power : EUR 6'000'000.-
- » Cost per new carpooler : EUR 350.-



Findings: Behavior Change



Findings: Sociability of carpooling





Project principles

» Enterprise Adhesion



» Humanization of communication and linking



» Technical solution = secondary



4 implementation pillars



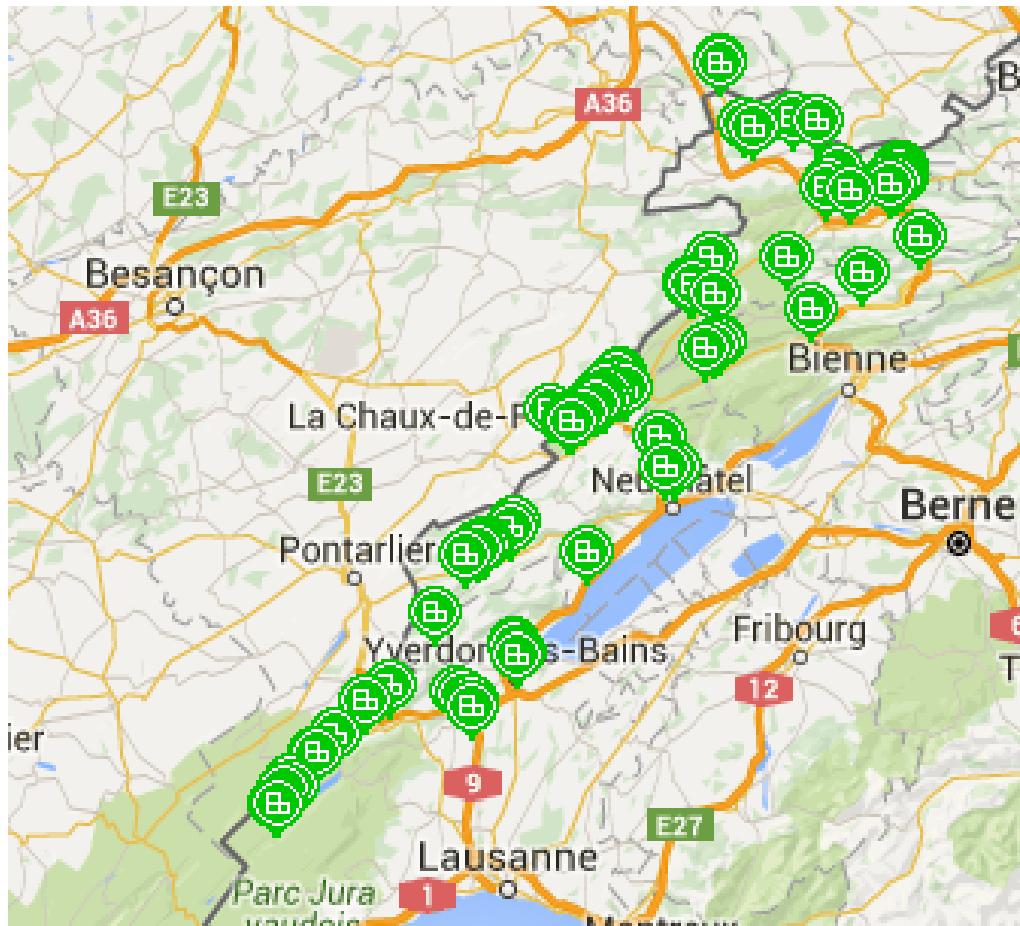
Enterprise
Adhesion

Sensitization
Information
Communication
Animation
Recurrent benefits

Humanized
linking system

Carpooling
parking
network

Enterprise Adhesion



- » 93 participating companies
- » 25'000 employees
- » Designation of a mobility referent for each enterprise
- » Committee of mobility referents 2 times a year

Recurrent communications and services



» **Communication Kit**

Livrets explicatifs, affiches, flyers, sets de table, email, signature électronique, présentation

» **Information booth**



» **Parking operation**

» **Carpooling Challenge** (3 editions)

» **Mobility Check-up**

» **Individual marketing**

» **Public informations sessions**

» **Organization tool « Share to move »**



Humanized linking system



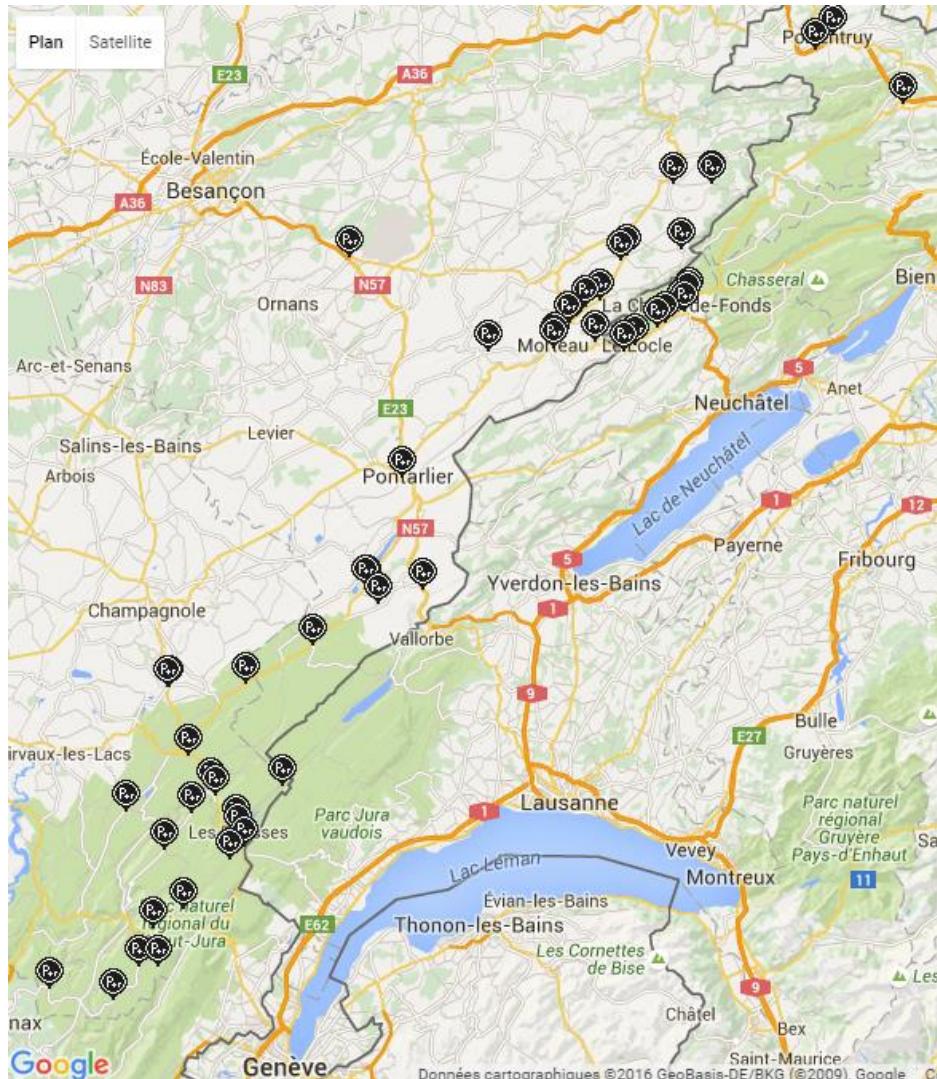
- » Linking service by phone
- » Free call 0800 25 26 27
- » 5/7 from 7h00 to 19h00

- » Information Website
- » Visualisation of carpooling parking
- » Possible pre-registration

The screenshot shows the homepage of the 'À plusieurs c'est meilleur' website. At the top, there is a login form with fields for 'Login' and 'Password' and an 'OK' button. To the right, there are links for 'S'identifier ou S'inscrire' and a phone number '+41 (0)800 25 26 27' with the note 'Appel gratuit'. Below the header, there is a large banner with the text '75% DES PERSONNES INTERROGÉES estiment que le covoiturage est une solution POUR AMÉLIORER LES CONDITIONS DE CIRCULATION !' and a photo of two people in a car. On the left, there is a sidebar with a welcome message: 'BIENVENUE ! Le site de covoiturage de l'Arc Jurassien' and a 'Mon compte' button. On the right, there are sections for 'Espace Presse', 'CALCULATEUR' (with a link to 'Estimez vos économies grâce au covoiturage !'), and 'ASSURANCE' (with a link to 'Réponses à toutes vos questions'). At the bottom, there is a 'REJOIGNEZ-NOUS !' section with a 'Pour covoiturer c'est simple' link and a map titled 'CARTE INTERACTIVE'.



Carpooling parking network



- » 63 parkings
- » 3'200 available spots



Identified and unique target

- Commuters
- Enterprises (> 50 employees)





Main allocation of resources to create / support behavior change

- Recurring and innovative COM
- Humanization of linking



x2



Audacious, involved and close to businesses project partners



x2



On y va ensemble ?

Le covoiturage c'est simple, flexible,
écologique et économique !



Interreg
France - Suisse



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

Ce projet bénéficie d'un soutien financier dans le cadre du programme de coopération territoriale européenne INTERREG V A France-Suisse



Thanks for your attention !

www.covoiturage-arcjurassien.com

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